



Bayer, Hot Potatoes Trip February 2023

Welcome to the island of Kauai, also called the “Garden Island.” Centuries of growth have formed tropical rain forests, forking rivers and cascading waterfalls. From sea or air, Kauai reveals views beyond your imagination.

More than just dramatic beauty, the island is home to a variety of outdoor activities. In addition to several great golf courses on the Garden Island, you can kayak the Wailua River, snorkel on Poipu Beach, hike the trails of Kokee State Park, or go zip lining above Kauai’s lush valleys. Kauai’s laid-back atmosphere and rich culture in our small towns is what truly makes it timeless.

The Koloa Landing rests on 25-acres of lush gardens. We are centrally located on the island of Kauai - 14 miles from Lihue airport adjacent to the Kukuiula Shopping Center and popular attractions. Ideal for groups with 20-200 guests, your group will genuinely enjoy this amazing destination resort and will love the personalized service of this unique boutique resort that is unlike any other.

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The resort offers several outdoor options for team building, outdoor dining and extraordinary events along with 12,000 square feet of newly built (completed in 2017) ballroom and break out space. We have special partnerships with the Hokualea Ocean Club Golf Course, Kiahuna Golf Course, Puakea Golf Course and Poipu Bay Golf Club.

Upon arrival in our open-air lobby, guests are greeted with fresh flower leis and a refreshing koloa-sugar infused drink. Exploring our 21 acres of lush tropical grounds, guests will discover 3 lagoon pools, including our award-winning signature pool complete with cabanas, swim-through waterfalls, waterslide, & walk-through grotto. Guests can experience breathtaking sunsets over the Pacific while dining in our 3-meal, signature bar & grill.

Aloha

Corporate Purpose: Inspiring Love

(In Hawaii) love and fellowship: "what a great way to spread the aloha"



ROOM BLOCK REQUIREMENTS:

We are pleased to offer your room block designed as a superior run of house blend of Deluxe Resort Studios and One Bedroom Resort Villas. Waived Room Rate for your group. Twice the size of a standard Resort room on Kauai at ~500 square feet to ~800 square feet. Luxurious designer furnishings. Signature sugar cane bath amenities. Private bathroom for every bedroom. Queen-sized sleeper sofa in every living room. En suite washer & dryer. Wi-Fi and high-speed internet access included in resort fee. LCD TVs with Cable.

[55] Brand New Deluxe Studios / \$364.00 per night

Our Kauai studios are twice the size of a standard Resort room. Measuring in at almost 500 square feet, all of our deluxe studios come complete with a king size pillow top bed, queen size sofa sleeper, kitchenette with cooktop, microwave, compact refrigerator, coffee maker, A/C, Wi-Fi, full size washer/dryer, and lanai (balcony).



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[55] One Bedroom Resort View / \$464.00

Our one-bedroom villas measure over 800 square feet and include all the amenities of a luxury home: a gourmet kitchen stocked with all the cookware and serve ware needed to entertain, a private bathroom with separate tub and sink, a queen-size sleeper sofa, king-size bed, A/C, Wi-Fi, and lanai (balcony).



GUEST ROOM COMMITMENT/GROUP ROOM RATES

The Resort agrees that it will provide, and Bayer, Incorporated agrees that it will be responsible for utilizing, 779 room nights in the pattern set forth below (such number and such pattern, the “Room Night Commitment”):

Date	Day	Deluxe Resort View One Bedroom Villa	Deluxe Resort View Studio	Total Rooms
02/10/2023	Fri	0	3	3
02/11/2023	Sat	0	3	3
02/12/2023	Sun	55	55	110
02/13/2023	Mon	55	55	110
02/14/2023	Tue	55	55	110
02/15/2023	Wed	55	55	110
02/16/2023	Thu	55	55	110
02/17/2023	Fri	55	55	110
02/18/2023	Sat	55	55	110
02/19/2023	Sun	0	3	3

Start Date	End Date	Room Type	Single
02/10/2023	02/19/2023	Deluxe Resort View Studio Staff	\$289.00
02/12/2023	02/19/2023	Deluxe Resort View Studio	\$364.00
02/12/2023	02/19/2023	Deluxe Resort View One Bedroom Villa	\$464.00
02/12/2023	02/19/2023	2 VIP Upgrades Two Bedroom Villas	\$464.00

Guest room rates are subject to room tax %17.25/Hawaii GE (General Excise) Tax4.712%

“PERKS PROMOTION”– Upon achievement of Group Room Night commitment, Group is eligible for three (3) of the following perks:

- a. 50,000 points
- b. 1-hour welcome reception
- c. One (1) Complimentary Coffee Break
- d. Basic AV Package for one (1) event
- e. 1-hour Hawaiian Entertainer for one (1) event
- f. Hawaiian Center Pieces for one event

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GUEST ROOM CONCESSIONS

- Three staff single occupancy rooms \$289.00, waived Resort Fee \$40 per Night, valued at \$1,473.30.
- Complimentary Welcome Amenities for all Guests upon Arrival.
- No other fees may be charged to attendees other than the negotiated group rate, suite rate, and taxes.
- Resort will furnish (1) complimentary room night for every forty (40) rooms reserved and paid in the total accumulated room block. At Bayer's option, a credit in the amount of the complimentary room(s) may be applied to the Master Account as described hereafter.
- Twenty percent (20%) allowable attrition on a cumulative basis to include pre/post rooms.
- Site Inspection: Three (3) complimentary room nights. Additional nights at a rate of \$199++ for site selection tour (includes resort fee) shall be payable upon check out; 1 poolside bungalow for one (1) day; three (3) complimentary excursions/activity at Resort's discretion. A credit equal to three (3) additional room nights will be posted to final master account.
- Resort agrees to provide use of the fitness center/health club on a complimentary basis for the duration of the group stay.
- A listing of all fees and charges must be supplied at time of Agreement signing. Any fees or charges not disclosed shall not be owed or paid by Bayer.
- Resort Fee includes Internet connection in room and throughout the resort, resort activities, access to all pools, towel hut service.

MEETING ROOM CONCESSIONS

- Meeting rooms will be complimentary based upon Bayer reaching its contracted number of room nights at eighty per cent (80%) of the expectation shown herein.
- Complimentary high speed internet access in all meeting space for guest usage *not applicable for presentation materials that may require additional bandwidth.
- Resort shall agree to a minimum of ten percent (10%) discount on Resort's group food & beverage menu pricing.
- 2022 Catering Menu rates Guaranteed
- Bartender fees are to be waived for all beverage functions where the beverage revenue exceeds \$500.00.
- Resort will provide buffet meal service for meals of any size without additional cost/charges
- We are pleased to create special menus for you and are eager to speak about the event profile. From our RFP, we would anticipate a food and beverage minimum of \$50,000++. *TBD Tropical Holiday Celebration hosted at one of our world-famous pools.
- Office or storage will be re-keyed at no charge.
- Bayer shall be entitled to use its preferred supplier for all audiovisual and staging needs without payment to Resort of any fees or surcharges. Any equipment and or services that are provided by the Resort AV department will automatically be discounted twenty percent (20%).
- Any special rigging of electrical power, phone line installation and usage billed through the Resort will be automatically discounted by twenty percent (20%).

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MISCELLANEOUS CONCESSIONS:

- Any charges for receiving handling or storage will be waived by the Resort [up to 10 boxes/excludes pallets].
- Any charges in the Business Center will be discounted by twenty percent (20%).
- Any Resort security staff charges will be discounted twenty percent (10%).
- All toll and local telephone call will be at no charge to Bayer.
- Complimentary Self-Parking for Resort Guests.
- Resort agrees to provide late check-outs on individual basis, if available, with no additional charges.

CHARGES:

- Bellman gratuity \$4.80 per person for two (2) pieces of luggage
- Housekeeping Gratuity \$2.50 per room per day
- In-room general delivery \$2.50; Personalized delivery \$4.00 per delivery.
- Early check in based on availability /Late check out based on availability

FUNCTION SPACE VISIONS: Inspired by innovation and intuitive service in a breathtaking tropical setting, Koloa Landing® is the new benchmark for unforgettable meetings, corporate event or a company retreat. Our massive 39,000 square feet of jaw-dropping indoor/outdoor space can be reimagined in countless ways and welcomes up to 1,000 guests. As our only group over your dates, you would be our Resort Focus, enjoying all amenities and all of our attention.

What impresses guests most is how we make them feel. Our friendly Hawaiian hospitality and genuine spirit of *aloha* put everyone at ease — and inform absolutely everything we do.

The Best Pool in America

The resort boasts 3 lagoon pools, including the ‘Best Pool in America’ 2 years in a row, and was voted top 10% of hotels & resorts in the world for service. Tropical Holiday Receptions and Celebrations!



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UNMATCHED AMENITIES

Amenities include a poolside bar & grill – Holoholo Grill – a partnership with consulting chef Sam Choy, a 24-hour fitness center, a 4,000 sq ft day spa with 5 private treatment rooms and the island’s only all-copper Ofuro Japanese soaking tub, three gorgeous resort pools – a 6,100 sq ft family lagoon pool, 2,000 sqft tranquility pool, and 350,000-gallon main pool. The spectacular pool has been awarded 2 Years in a Row the Best Resort in America. Our 25-acre property features a volleyball net, putting green area, soccer area, poolside BBQs, Jacuzzis, fire pits, full food & beverage service – and much more.

DIRECT FLIGHTS TO LIHUE (LIH) KAUAI

Air travel is the most obvious choice for most travelers planning how they are getting to Kauai. Airline travel varies from season to season and air fares are usually pretty competitive. The best way to get to Kauai is a direct flight from the west or east coast hubs. If you can’t find a direct flight, a short hop from Maui or Honolulu International Airport is not too painful. Kauai is a beautiful vacation destination for families, romance travel, destination weddings and business travel. Kauai has been voted one of the most desired destinations in the world

Denver, CO	8h 0m	United
Honolulu, HI	40m	Hawaiian
Kahului, HI	45m	Hawaiian
Los Angeles, CA	6h 10m	American, Delta, United
Oakland, CA	5h 45m	Alaska
Phoenix, AZ	7h 0m	American
Portland, OR	6h 20m	Alaska
San Diego, CA	6h 30m	Alaska
San Francisco, CA	5h 55m	United
San Jose, CA	5h 50m	Alaska
Seattle, WA	6h 35m	Alaska
Vancouver, Canada	6h 20m	WestJet

FLYING DIRECT INTO KAUAI is the most convenient and affordable way to reach the Garden Island. Southwest and Hawaiian Airlines are the only airlines that currently service our inter-island flights. Southwest Airlines also has a direct flight from Sacramento California to Lihue. Flights between the outer islands and Lihue (LIH) start around \$69 one-way to over \$250 depending on time of year and availability. Lihue (LIH) airport, the only commercial Airport on Kauai. Lihue (LIH) pronounced lee-HU-ay (“ay” as in bay), handles arrivals on Kauai. The Lihue terminal is small, modern, efficient and is centrally located on the east side of Kauai. A short twenty-minute flight to Kauai on an inter-island carrier will fly directly into Lihue Airport from Honolulu International Airport. As you approach Kauai you will see unforgettable aerial views of Hauupu Ridge, Nawiliwili Bay and Kilohana Crater—all dramatic reminders of Kauai’s reputation as The Garden Island.

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We wish to provide the highest-level experience and the best value for both Signet Jewelers Ltd. and for our Incentive Trip winners. The best way to get to Kauai is a direct flight from the west or east coast hubs. If you can't find a direct flight, a short hop from Maui or Honolulu International Airport is not too painful. Find [Kauai Airlines and Flights to Kauai](#) and start planning your Kauai Vacation. Kauai is a beautiful vacation destination for families, romance travel, destination weddings and business travel. Kauai has been voted one of the most desired destinations in the world

ENJOY THE Variety of Activities Within/Surrounding Venue (Shopping, Nightlife, Beach, Pool, Spa, Off-Site Tours, Etc.)

Our personal concierge team is like having a local legend for a friend. There's nothing like an insider's perspective to help you get the most out of your visit to any exotic locale and Koloa Landing® is thrilled to provide our guests with the most knowledgeable native sons around. Our concierge team is made up of Kauai natives with a lifetime of experience on the Garden Isle. They can offer expert advice on sightseeing, sports and activities that are ideal for you. They are even happy to book your off-site adventures or stock your pantry with your favorite snacks and drinks prior to your arrival. Below are links to some of our most spectacular attractions!

The [Na Pali Coast](#), [Waimea Canyon](#), [Wailua Falls](#), Wailua River, [Fern Grotto](#), [Sleeping Giant](#) and [Hanalei Valley](#) are just a few of the places waiting to be explored. Kauai is a nature lovers paradise with dozens of [hiking trails](#) to explore and countless [beaches](#) to discover.



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PERSONAL CONCIERGE

Our full-service concierge team can book any of over 600 activities or adventures on Kauai and even the other Hawaiian Islands – for you island hoppers – from sunrise snorkel tours on a 60' catamaran to open-air helicopter tours of the entire island. There is limited availability, so we encourage guests to book their activities in advance.

NEVER-ENDING FUN & ADVENTURE KOLOA ~ LANDING® RESORT ACTIVITIES

- Surfing at World Famous Poipu Beach
- Scuba Diving at Renowned Koloa Landing® Dive
- Dining & Shopping at the near-by Shops & Kukui'ula Village
- Tranquility waterfall pool – adults only
- Snorkeling
- Jogging
- Volleyball
- Putting Green
- Complimentary Yoga
- Campfire S'mores
- Golf

THE BEST POOL IN AMERICA & WINNER OF BEST RESORT IN KAUAI

Koloa Landing is nestled on 25-acres in the heart of Poipu on Kauai's sunny South Shore a short walk to Poipu Beach & adjacent to the seaside shops at Kukui'ula Village. The resort boasts 3 lagoon pools, including the 'Best Pool in America' 2 years in a row, and was voted top 10% of Resorts & resorts in the world for service.

THE SPA AT KOLOA LANDING Come. Relax. Let us care for you.

Escape to a sanctuary of relaxation and renewal, and let our world-class treatments pamper you in the island spirit of aloha. At the Spa at Koloa Landing®, the natural landscape of Kauai is woven harmoniously with sophisticated modern design, creating the ideal oasis for unwinding after the day's adventures. You'll find a luxurious pre-treatment suite, men's and women's locker rooms, private treatment rooms, and a retail boutique. Looking to enjoy a little pampering together? You will love our couple's treatment rooms complete with private lanai, rainfall shower heads and the island's only Japanese Ofuro soaking tub. Pure paradise.



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EVENT DESIGN & EXPERIENCES REIMAGINED

Let us design days of new delights for your guests, local favorites, specialty fruits and produce and menus designed by famed Chef Choy. Celebrity Chef Choy is available for personal appearances and contracted personal chef for your signature event.

DINING AT KOLOA

HoloHolo Grill <https://koloalandingresort.com/the-new-holoholo-grill-sam-choy-does-kauai/>

Chef, restaurateur and internationally re-known television personality, Sam Choy was born in the small town of Laie in 1952, on the North Shore of Oahu. After growing up working in his father’s restaurant, Choy attended culinary school and found himself in New York City as the head chef at the Waldorf Astoria. Island life beckoned Choy back to the islands. Upon returning to Hawaii, Choy opened his very first restaurant, Sam Choy’s Diner in 1985, with access to the freshest seafood from the Pacific, the finest cuts of meats, as well as fruits and vegetables grown in local gardens Choy characterizes his award-winning cuisine as “a melting pot of the freshest ingredients from every culture on these islands.”

An ever-expanding family of restaurants around the world have emerged. Choy continues to grow his talented team of executive chefs for restaurants located in Tokyo, Guam, Seattle and the newest addition, the Holoholo Grill, Koloa Landing Resort in Kauai. After handpicking each chef, Choy collaborates to develop a diverse menu for each restaurant. The result culminates in many of Chef Choy’s favorites, including the braised short ribs, Sam’s signature poke and island fish stew, and a signature Koloa sugar lava spice rub for meats, found only at Holoholo Grill.

With eleven top-selling cookbooks and frequent appearances on hit Food Network programs including Extreme Cuisine, Emeril Live!, East Meets West with Ming Tsai, Sarah Moulton’s Cooking Live, Iron Chef America, Luau Challenge and Dinner Impossible. Choy is a four-time nominee for the James Beard Best Pacific Regional chef award and the recipient of the James Beard/Gallo of Sonoma American Classics Award. At the Holoholo Grill you will experience the sensational aromas and savory flavors of Chef Choy’s Island style cooking and innovative recipes known throughout the world, earning him the title of Hawaii’s culinary ambassador.

at The Shops at Kukui’ula

On the sunny south shore of Kaua’i, nestled in renowned resort playground of Po’ipu, The Shops at Kukui’ula is the island's premier shopping, dining and fine art destination. Showcasing architecture that pays homage to Hawaii's plantation past, the center is home to dozens of unique shops and boutiques, award-winning restaurants and contemporary art galleries. For a printable directory of our Restaurants, Shops and Galleries, [please click here](#)



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Thank you so much for allowing us to put forth our ideas on how best to exhilarate your guests, surrounded by beauty, tantalized by our food and beverage, and mostly – being part of our family.

Of course, there are larger resorts –but you won't find a team that will go out of it's way, show heartfelt appreciation and gratitude for your guests as you will find at Koloa Landing. When you are in our Resort, your happiness is under our roof. That is our promise to you.

Mahalo,

Rita



Rita Moore

DIRECTOR OF SALES

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